



Untapped Talent: Unleashing the Power of the Hidden Workforce

Dani Monroe

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Untapped Talent will help executives and managers recognize and develop the hidden strengths in the professionals they lead and manage. It will introduce these strengths in ways that help them appreciate the untapped value/resource in this hidden workforce. Managers will learn to recognize and mine some key, fundamental leadership traits that all organizations need today. They will better understand that many members of the workforce have these traits or access to them because of their unique personalities and experiences. The book will illustrate these concepts through stories about the resourcefulness, resilience, and resolve in those who 'tapped' into their talents. It also will draw on examples of organizations (and their leaders) that successfully tap into the talents of the hidden workforce. For leaders involved in talent management, it will answer the critical question: Where will I get the people to do the work and compete in the 21st century? For professionals, it will provide the motivation and the development resources for escaping the hidden workforce and getting the most their careers.

After reading Untapped Talent, readers will:

- 1. Recognize and act on things they can do better as leaders.
- 2. Have filters for spotting and developing untapped talent around them.
- 3. Have new strategies for competing in today's global marketplace.
- 4. Realize and be able to act on new insights about their personal talents and abilities.



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